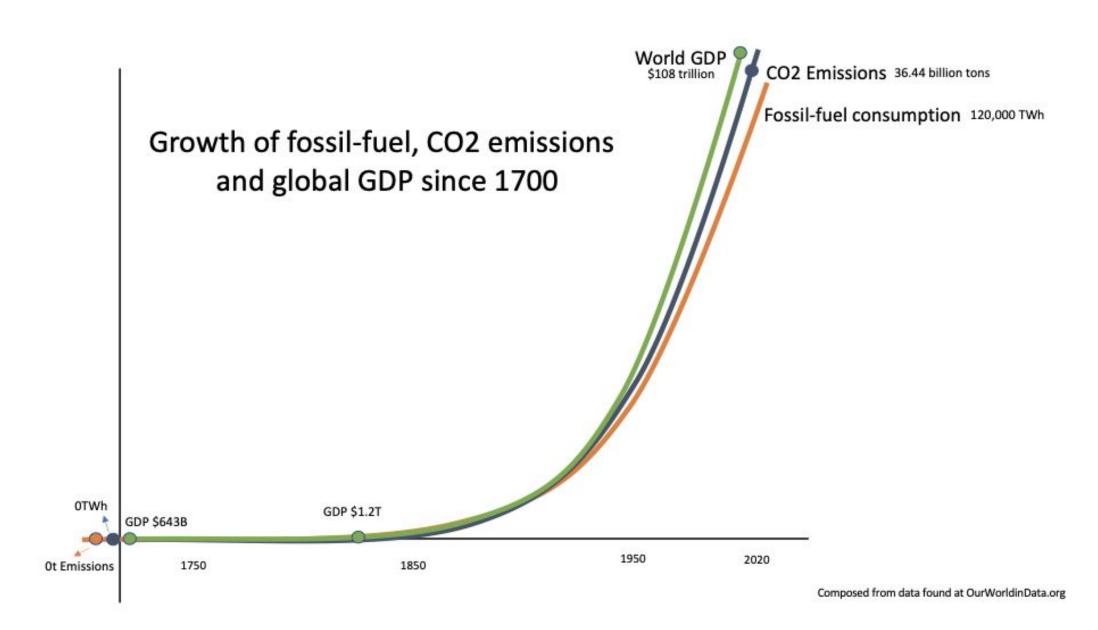
TILFENERGY The Power of Together



The world around energy has changed.

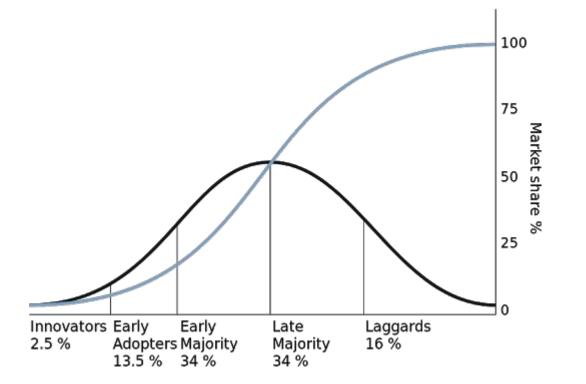


Remove carbon from our **power** and **transportation** systems to provide **65%-75% of the reduction in CO² emissions** that we need to stay below 1.5°C



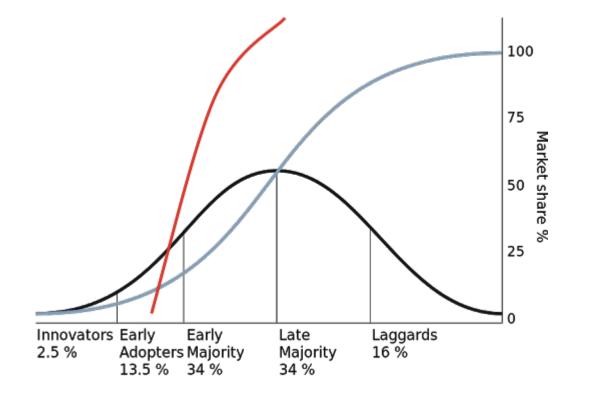
Providing a 21st century plan of action to decarbonization through open source, open frameworks, reference architectures, and a support ecosystem of complementary projects.

Typical technology adoption curve





The challenge for decarbonization - a technology adoption rate of 9% annual for 30 years!





LFENERGY

VISION:

The grid of the future is composed of loosely coupled systems that are resilient, manageable, and observable. Combined with robust automation, the digitalization of energy enables engineers and markets to make high-impact changes frequently and predictably with minimal toil.

MISSION:

- The LF Energy Foundation's mission is to accelerate the energy transition by fostering and sustaining an ecosystem of open source, vendor-neutral projects.
- We democratize state-of-the-art patterns to make these innovations accessible for everyone.



Isolation and going it alone are no longer viable.

We need speed, scale, enhanced security, accelerated innovation, and global talent.

We need mass collaboration.





The world's dominant open source platform.



Supercomputer Market Smartphone Market Share

hone Share

To Windows in Enterprise Mainframe Customers

Public Cloud Workload Embedded Systems Market

Internet Client

A new member joins The Linux Foundation every day.









\$15.7B

Shared Value 40,000+

Developers Contributing Code of Fortune 100 Tech & Telecom

100%

Open Source Projects

420 +

1625+

Members From 41 Countries



AT&T saved \$1.6B through dis-aggregation

In 12 months 80% of the worlds telecom subscribers (~3.5 billion people)

 \$576M of shared development by +2,500 developers.

 Reduced deployment from six months to 15 minutes.



 Five of Top 10 Automakers aligned and account for 70% of the worldwide vehicle shipments.

130+ Members

• Nine Major OEMs and their entire supply chains participating



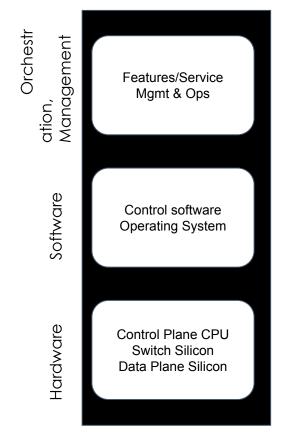
530 Members

- Kubernetes de facto standard for container management
- Home to 25 additional projects beyond Kubernetes
- 75 Kubernetes certified providers including 10/10 top public clouds

The LF Energy ecosystem alleviates the cost, risk and stagnation of isolated solutions.

Direction of digitalization (Generic)

Today's Black Box Proprietary



Market Disruption Driving Innovation

Virtual Functions

Ability to run applications & services in software over generic hardware versus purpose build appliance hardware

Automation

Zero Touch Operations – design, policy, orchestration, management and runtime operations with closed loop control

Software-Defined

Separation of Control plane ie where traffic should go from Data plane – actual traffic forwarding

Disaggregation

Ability to separate hardware from software – other term white-boxes

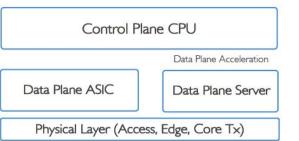
Open Source Project Based Stack

Services/Apps

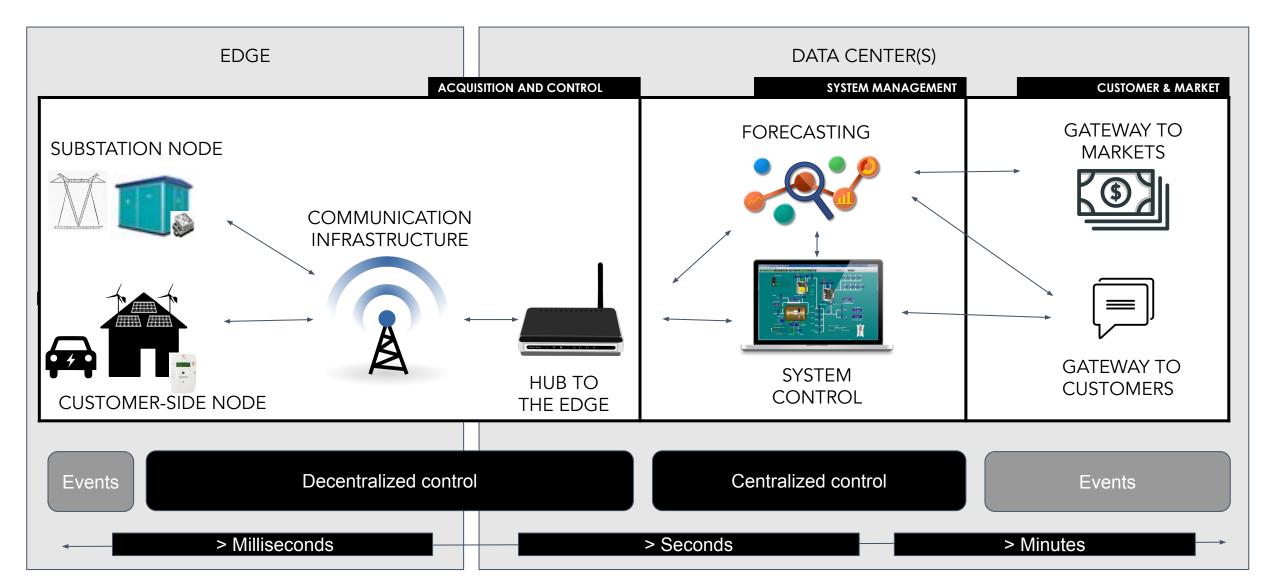
Orchestration/Mgmt/Automation

Control Plane SW

Network OS



Distributed control VS centralized control



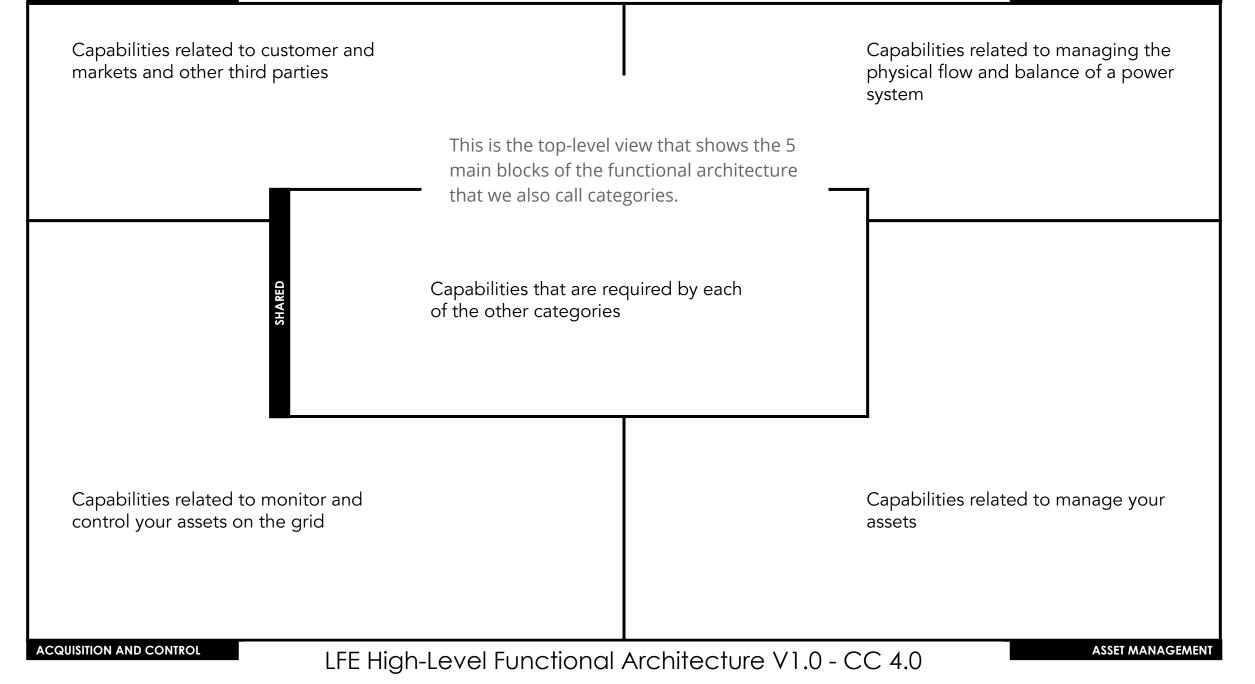
ILFENERGY

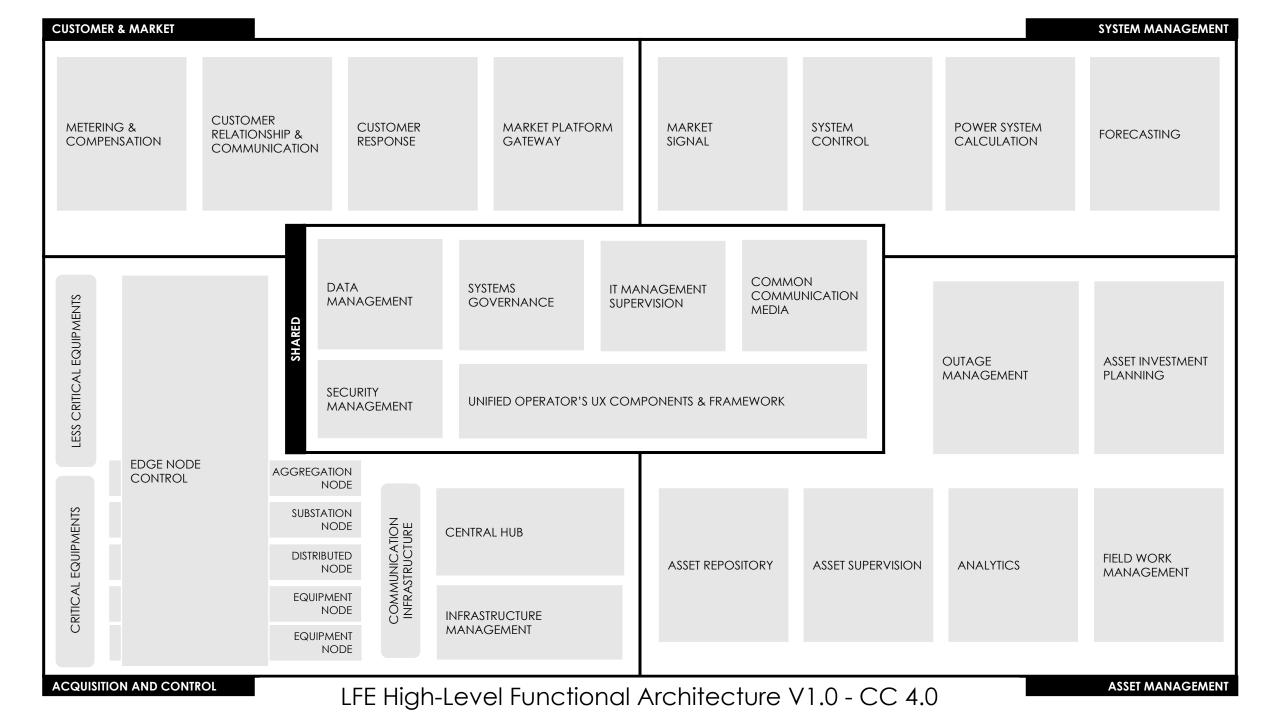
OUR COMMITMENT

To achieve our climate and energy transition goals we have joined together to create a common functional architecture defining a fit-for-the-future grid. Our goal is a common understanding of required functional capabilities. The architecture starts with a top-level view and progresses to a finer granularity. The final slide shows existing and near-future LF Energy projects fits into this architecture.

This is a start. We want your feedback and involvement. With this we proclaim a commitment under LF Energy to find shared strategic dependencies. By utilizing open source we can accelerate a technology revolution that enables rapid decarbonization by digitalizing the global energy grid. We see that cooperation and working together is the only path to individual and collective success.

Join us.





CUSTOMER & MARKET

SYSTEM MANAGEMENT

CUSTOMER RELATIONSHIP & COMMUNICATION • Acquisition, system design, pricing • Notification & communication management • Emergency & crisis management • Customer app/UX/UI • Contract • Consent	METERING & COMPENSATION • Metering • Compensation/ Settlement • Billing		ATION • Smart Ledgers • Smart contract sation/ • Customer		NSE MARKET PLATFORM GATEWAY • Power Exchange • Capacity platform • Balancing market • Availability • Cross border capacity • Services	 Cross bode capacity control Adequacy assessment Balancing mechanism Aggregate organizatio generators / 	assessment		oL ation / and /y	POWER SYSTEM CALCULATION • Modeling • Model exchanges • State estimation • Simulation • static & dynamic calculation • security analysis • dispatch / adequacy calculation	FORECASTS • Area Demand • Solar/Wind Resource • Generation • System services • Local/site balance • International Exchange • Market prices		
Control Monitori Congesi Power q Outage Storage	onversion ed / I / local ns: nization & frequency ng & control tion mgt uality mgt mgt	SHARED	• Long te	MENT ecurity	GOVERNANCE S • Self-registering • • Self-healing • Alignment with • regulations and	 Coordination framework 	MEDIA • Emerge manag • Messag service	NICATION ency & crisis gement ge queuing – s, directory ow		OUTAGE MANAGEMENT Ticketing Outage Programming and planning Customer impact assessment Outage coordination & stakeholder mgt Distributed outage management 	ASSET INVESTMENT PLANNING • Renewal policy management • Investment policy • Project finance mgt		
 Aggregate distributed equipmen Failures rea Measuring, se actuation Logging Configura Equipmen 	 Aggregated / distributed / virtualized equipment protections Failures recording Measuring, metering , altering, sensing & actuation 		mgt Aggregated / distributed / virtualized equipment protections Failures recording Measuring, metering, altering, sensing & actuation ogging Configuration Equipment		ATION NODE ATION NODE IBUTED NODE R SIDE NODE	COMMUNICATION INFRASTRUCTURE	CENTRAL HUB Protocol conversion Cross-device / vendor & cross-telecom network compatibility Data acquisition and treatment Short term persistency End to End Encryption / KEYs INFRASTRUCTURE MANAGEMENT Remote equipment and node mgt. Remote configuration mgt. Commissioning & installation mgt	ASSET REPOSI Power equi repository Digital infra repository Configurati Configurati settings rep DBoM/SBoN	pment structure on tools ons and ository	ASSET SUPERVISIO Real time mon Log analysis Asset performanagement Asset planning Asset lifecycle	iitoring ance	ANALYTICS • Health index computation • Digital twin • Predictive analytics • Deep learning • Simulation	FIELD WORK MANAGEMENT • Safety rules implementation • Team planning + scheduling • Supply chain

LF Energy Projects









openLEADR



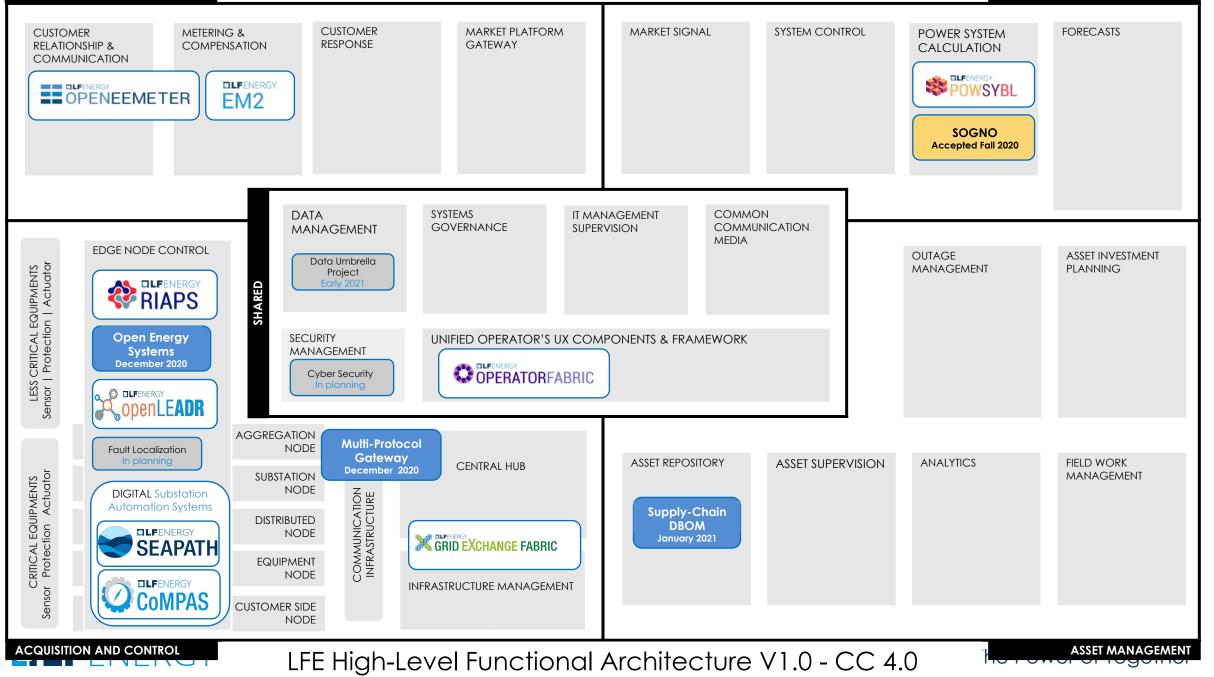




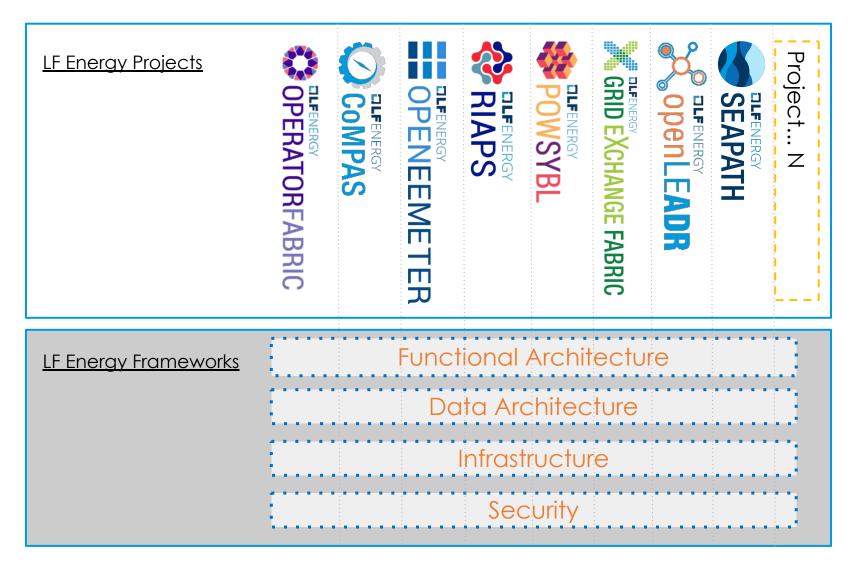


CUSTOMER & MARKET

SYSTEM MANAGEMENT



LF Energy Project/Framework Matrix



Reference implementations

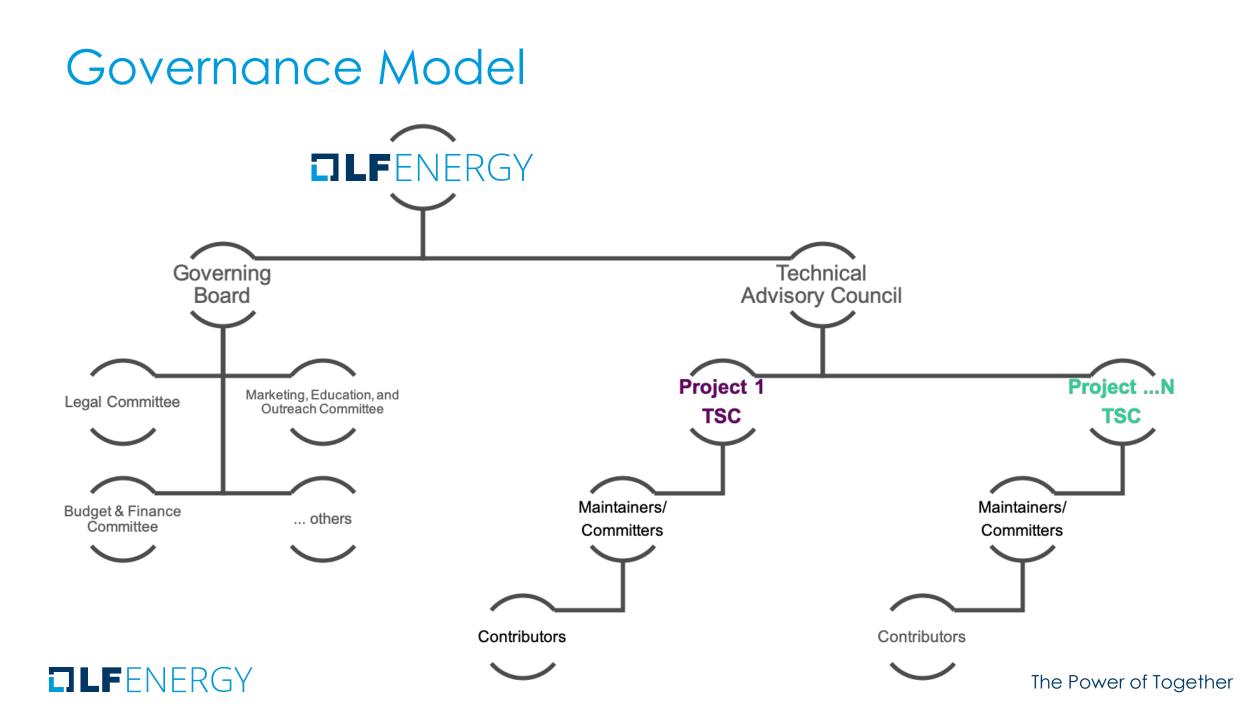
Cross project frameworks officially being integrated into the Technical Advisory Council - Fall 2020

Governance

LF Energy Governance Model

01	Governing Board versees business decisions, budge marketing/events, trademark		Technical Steering Committee leads projects and oversees collaboration upstream				
		Splitting bu technical dec is a best prac source p	tision making tice for open				
	Marketing Committee oversees marketing, commu outreach, events, traini			Project Communities deliver software releases			





LF Energy Governance in Roles

- A Technical Steering Committee (TSC) oversees each project. Each TSC has an elected Chair who both leads a project TSC and represents the concerns of a project to the Technical Advisory Committee (TAC). Participation on the Technical Steering Committee is based on merit, expertise, and contribution to the code or other artifacts (e.g. testing, documentation) of the technical community.
 - Strategic Members can appoint 1 representative to a TSC for an initial 6-month basis to jump start engagement
 - Membership on a TSC thereafter is based on technical contribution—e.g., contributing a new project
- A Technical Advisory Committee (TAC) addresses technical community concerns such as: new projects, release planning, cross-project collaboration, and documentation practices. The TAC is composed of the Chairs for each project TSC, plus a Governing Board representative to ensure alignment between technical and business concerns. There is an elected TAC Chair who represents the technical community on the Governing Board.
- The Governing Board (GB) is limited to members and the elected TAC Chair. The GB determines allocation of funding to priorities and provides members with control over where their funding goes.
 - Strategic Members each appoint 1 representative
 - General Members can elect 1 representative for every 10 General Members, up to 3 total
 - For the first six (6) months, there will be an assignment of provisional membership to the GB of 1-3 representatives of organizations who can provide leadership and vision to ensure a smooth start to the project
 - Governing Board establishes additional committees to address topics (e.g. legal, marketing, budget)

LF Energy Project Lifecycle

- Projects can become part of LF Energy through the submission of a mature code base.
- Projects can also be formed through special interests groups that submit a proposal and then form as an incubation project.

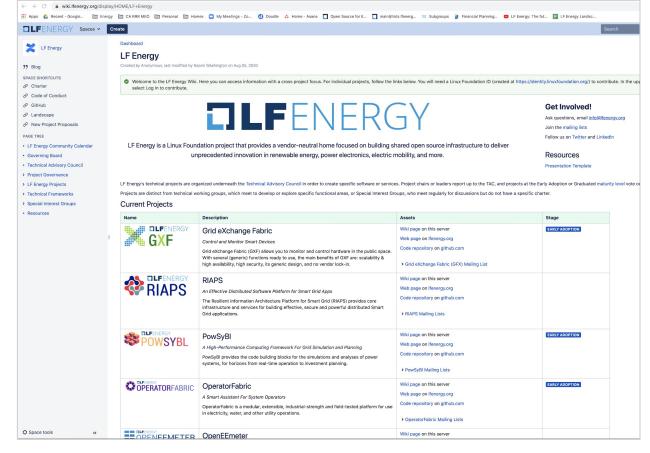




Transparency

All project governance documentation can be found at:

https://wiki.lfenergy.org/display/HOME/LF+Energy









Membership Model

20%

Compete on Products & Services

Marketplace

Leveraged Development & Open Source Software Ecosystem

ILFENERGY



Membership Benefits

80%

Membership and Participation Levels

Membership Level	Annual Fee	Plus Linux Foundation Membership: Silver (if not a member)	Board Seat	TSC Seat	Outreach Committee	Suggested Minimum FTE*	Notes
Strategic	Flat fee: \$150k	\$20k	Yes	Yes	Yes	1	Two year minimum commitment
General	\$5k-50k based on org size ¹	Based on number of employees \$20K (5000+) \$15K (499-4999) \$10K (100-499) \$5,000 (0-99)	(Possible) 1 per every 10 General members	Based on Merit	Yes	N/A	A TSC seat may be earned by technical contribution as a project leader
Associate	No fee	No	(Provisional at start-up)	Based on Merit	Yes	N/A	Limited to academic, research and NGO organizations

General Annual Fee Scale \$50K - > 5,000 employees \$30K - 1,000 - 4,999 employees \$20K - 200 - 1,000 employees \$10K -100 - 200 employees \$5K -< 100 employees * FTE = Full Time Equivalent (e.g. 2 employees each spend 50% of their time on a project). This suggestion is meant to provide a minimum resource investment to ensure members are contributing technically. Most projects see much higher investment of resources than the minimum requirement.

LF Energy Membership Benefits

Details	Strategic	General
Guaranteed seat on the LF Energy Governance Board - shape where funds are directed	۵	
Guaranteed seat on the LF Energy Technical Advisory Council - shape the direction of projects	٥	
Host strategic and critical projects and lead industry efforts	٥	
Direct oversight and influence on all of LF Energy, including access to briefing on the pipeline and inclusion of new projects	٥	
Direct ability to govern and create new projects	٥	
Direct influence on messaging, PR, marketing, developer events, training	٥	
Budget Influence/approval, how and where the project spends money	٥	
Advise member of advancing brand leadership worldwide in open source	۵	
Promotion in top news outlets	٥	
Placement of member brand at forefront of LF Energy web properties	٥	
Participation in Linux Foundation Member Summit (Additional Seat)	٥	

LF Energy Membership Benefits

Details	Strategic	General
Direct assistance with your open source strategy activities, and R&D portfolio	۵	
Send signal that you are committed and serious about the energy transition and 100% planetary decarbonization	۵	
Premium access to the project ED to understand business goals help you succeed in those goals any way possible	۵	
Premium access to the LF Energy operations staff. This is across all LF Energy functions like IT and technical expertise across projects in the Linux Foundation ecosystem, Marketing, and Operations,	۵	
Participate in any cross project strategy discussions on harmonization and future direction of LF Energy	۵	
LF Leadership support to keynote member events, participate in outreach (eg roadshows, events, conference meet ups etc)	۵	
Priority for hosting LF Energy Roadshows and meetups at the location of their choice	۵	
2x guest blog pieces on LF Energy blog	۵	
Support for member announcements and member PRs	۵	۵
If member requests, LF Energy will provide quote for member press release or blog	۵	۵
Logo on the website once your membership has been announced.	۵	۵
Discount on Event Sponsorship packages	۵	۵

For Further Information

Shuli Goodman

Executive Director LF Energy sgoodman@lfenergy.org

Mike Dolan

VP of Strategic Programs, Linux Foundation mdolan@linuxfoundation.org

Our Website: https://lfenergy.org

Membership: https://www.lfenergy.org/join/

Mailing Lists: <u>https://lists.lfenergy.org</u>



Appendix

L FENERGY

The Taxonomy and glossary

Category	Subcategory	Business Function	Business Function Services	Glossary (yellow = missing, red = needs revision)	Temp TR	Comment	To be	from	Connection Con
outsgory	outoutogo, y				Comments, can be hidden as needed	Common	included in version 1.0	"aggregat or layer"	
ustomer & Market	t			Covering all the functionalitites related to the customer and interaction with markets and other thrid parties			TRUE		
	Metering & Compe	nsation		Determination and financially handling realization of market contracts and consequences of system operation.			TRUE		
		Metering		Handles the various physical measurements (energy, power (including active- and reactive power), voltage, frequency, power quality) gathering, storage, and quality management to provide for compensation, control and / or services settlement	Added a definition, feel free to edit, Added active and reactive power		TRUE		
		Compensation / Settlement		Compensation and Settlement represents payment or trade of value for transactions between market actors as distinct from customer billing. Includes auditing / vertication activities. Settlements are often bi-directional in nature	of value, could be combined with	We should merge them In the deck only billing remains. Definition to be update to cover Compensation/settlement	TRUE		
		Billing		Billing is supported by a combination of software and hardware components that receive consumption details and service usage information, groups this information for specific accounts or customers, produces invoices, creates reports for management / investors, and records (posts) payments made to customer accounts. Includes Auditing / Verdication Activities			TRUE		
		Rewards		Monetary or non-monetary compensation for customer provided services / behaviors modified in market integrated and non-market integrated programs	This is intended to represent marketing / customer behavior program activities		FALSE	TRUE	
		Incentives pass-through/mgt		Calculates the percentage of financial incentives allocated for the production/consumption of specific categories of goods or services	Represents regulatory pass	And actually, could it be included in Compensation/settlement?	FALSE	TRUE	
	Customer / Investo	r Relationship & Communication		Functions required to support customer / investor relationship management and communication.	Edited		TRUE		
		Acquisition, system design, pricing		Functions required to acquire the right assets with the right capabilities both in long term and dynamically in short term for services	Edited		TRUE	TRUE	
		Notification & communication management		Enables the delivery of information (regularly or in case of specific occurrencies) to consumers / partners			TRUE		
		Emergency & crisis management		Communication to customers in event of outage or other reduction in services	Edited		TRUE		
		Customer app/UX/UI		Customer centric access to energy services, or information of current state of system vs. preferrences and economics.	Edited		TRUE	TRUE	
		Contract (PPA, lease,loan)		Contractual commitment enabling development / funding of the resource, will typically include performance requirements and reporting	Edited		TRUE	TRUE	
		CRM		The three main functions of Customer Relationship Management are: Customer Acquisition: Turning prospects into customers and adding services where possible. Customer Retention: Keeping current customers happy and coming back for more. Managing Data: Tracking customer interactions and other information that can improve customer experience / network performance	Edited		FALSE	TRUE	
		Consent management		Consent management is a system, process or set of policies for allowing consumers to determine what information they are willing to permit their various energy componanies to access.			TRUE	TRUE	
	Customer Response	50		Covering the digital functionalities supporting customers providing information.			TRUE		
		Smart Ledgers ("distributed ledgers"?)		A distributed ledger (also called a shared ledger or distributed ledger technology or DLT) is a consensus of replicated, shared, and synchronized digital data geographically spread across multiple sites, countries, or institutions, without a central administrator or centralized data storage	Looks good		TRUE		
		Smart Contract		A smart contract is a protocol intended to digitally facilitate, verify, or enforce the negotiation or performance of credible transactions without third party intervention, in a trackable and irreversible way.			TRUE		
		Customer Preferences		A register of customer needs, goals and economics that allows energy system to optimize delivery. Allows users to configure various ied interacting with digital energy services provided by the utility/ocal energy community, -> device settings: thermostat settings, storage back-up reserve, water heater settings, over-ride, EV charge schedule	This is a critical aspect of the above two items. Preferences are essential to give flexiblity in delivery which reduces cost and system demand		TRUE	TRUE	
	Market Platform			Platforms allowing energy market participants to retrieve and provide market information and engagements (e.g. providing energy consumption details to energy suppliers).			TRUE		
		Power Exchange		Trading Platform to ensure short-grid stability by injecting or absorbing power depending on observed local conditions or based on remote dispatch request	Edited		TRUE		Market signals ge
		Capacity platform		Trading Platform long-term grid reliability by procuring the appropriate amount of power supply resources needed to meet predicted energy demand X years in the future	Edited		TRUE		
		Balancing market		Trading Platform to insure system balance and frequency, as production and consumption levels must match during the operation of electric power systems.			TRUE		
		Availability		Availabiliity Platform calculates the proportion, expressed as a percentage, of the total Available Time during which assets or services are available.	Edited		TRUE	TRUE	

https://docs.google.com/spreadsheets/d/1snoRu-gBvY1RbpVCUpnpMF1fZQgWRd14SfWwzh1IOd4/edit#gid=0

